

SPECIAL SEMINAR  
Co-Sponsored by Bloom Burton and MILO

# Anatomy of a Biotech Deal

Panel Discussion hosted by Bloom Burton & Co.

Looking to commercialize your research? How can you be sure that a term sheet or material transfer agreement from potential partners is the best deal for you? Join us at the Anatomy of a Biotech Deal Panel to hear from a venture backed biotech incubator and from faculty colleagues who have made successful deals. They will answer your questions about deal structures and negotiation strategies.

Bloom Burton & Co. is Canada's leading healthcare and biotechnology investment firm, retained by the Faculty of Health Sciences at McMaster University to advise on accelerating the commercialization of its research.

The McMaster Industry Liaison Office (MILO) supports the research endeavours of faculty and students by managing collaborative research with industry partners and facilitating commercialization of university-based IP.

**Moderator:** Brian Bloom, *President, Bloom Burton & Co.*  
**Biotech Incubator:** Mary Haak-Frendscho, *CEO, Blueline Bioscience*  
**Faculty:** Mark Larché, *Co-Founder, Circassia Ltd.*  
Mark Tarnopolsky, *Founder, President & CEO, Exerkine*

**When:** Wednesday, May 18<sup>th</sup>, 2016 at 1:00 - 3:00 PM

**Where:** McMaster University  
Michael DeGroote Centre for Learning and Discovery  
Room 3020, 1280 Main Street West, Hamilton

Learn more about Bloom Burton & Co. at [www.bloomburton.com](http://www.bloomburton.com)



bloom burton & co

/accelerating returns in healthcare

